

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 03711 010216Z

64

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 030182

R 311025Z JUL 75

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 5249

AMEMBASSY COPENHAGEN

AMEMBASSY HELSINKI

AMEMBASSY OSLO

AMCONSUL FRANKFURT

UNCLAS STOCKHOLM 3711

FOR BIC/OIM;TRAFTON/BEIRING

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: ELECTRONIC COMPONENTS SHOW PROCUREMENT STATUS.

1. FOLLOWING COMPANIES HAVE SIGNED UP AT STC AND SUPPLIED BOTH PA AND CHECK: A) RCA SOLID STATE DIV. (COOPERATOR) B) BYLLING TELEDATA AB (FOR SOLID STATE INC., GORDOS CORP., C & K COMPONENTS INC., VIKING INDUSTRIES INC.).

2. FOLLOWING COMPANIES HAVE SIGNED UP AT STC AND SUPPLIED PA BUT NO CHECK: A) L.I.F. PRODUKTER AB (FOR PACE INC., DATA TECHNOLOGY INC., S.S. WHITE INDUSTRIAL PRODUCTS DIV. PENNWALT CORP., RANSCO & INDUSTRIES INC., ADMASTERS INC.) B) INTEGRERAD ELEKTRONIK AB (FOR GERMANICUM POWER DEVICES CORP., NATIONAL ELECTRONICS, VARIAN DIV., SOLID STATE DEVICES INC., AMPOWER SEMICONDUCTOR CORP., SOLITRON DEVICES INC.) C) THS ELEKTRONIK AB (FOR ARCO ELECTRONICS INC., BURROUGHS CORP., ELEC-TROL INC., HI-G INC., SENSOR TECHNOLOGY INC.).

3. STC COUNTS FOLLOWING NINE AGENTS AS VERBALS:-
A) ABLATROS TELEINDUSTRI AB B) AB E. WESTERBERG (BUSLEY DIV. THOMAS & BETTS) C) BANTRONIC SVENSKA AB
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STOCKH 03711 010216Z

(RAYTHON) D) BITA ELEKTRONIK AB E) AB ROMANCO

F) AB ELEKTROFLEX G) NORDISK ELEKTRONIK AB (TNTEL)
H) J. LAGERCRANTZ KB I) OKAB-ROEDERSTEIN AB.

4. PROCUREMENT THIS END STILL SERIOUSLY HANDICAPPED
BY SWEDISH VACATION SEASON UNTIL MONDAY AUGUST 4. STC WILL
OBTAIN ALL OUTSTANDING PAS AND PROMOTION INFORMATION
BETWEEN AUGUST 4 AND AUGUST 8 BEFORE GOING TO PRINT
AUGUST 11 WITH SHOW CATALOG CONTAINING FULL PRODUCT
INFORMATION.

5. REF. STOCKHOLM'S 3325 PARAGRAPH E: C-O RINDSTAHL
OF AB ABEMI DECLINED PARTICIPATION, STATING HIS U.S.
AGENCIES ARE MAINLY ELECTRONIC PRODUCTION EQUIPMENT,
HIS COMPONENT AGENCIES PREDOMINANTLY EUROPEAN.

6. REF. STOCKHOLM'S 3325 PARAGRAPH D: MR. BRANTE
OF ASSOCIATED INDUSTRIES SVENSKA AB DECLINED PARTICI-
PATION DUE TO LACK OF SUITABLE EXHIBIT ITEMS.

7. REF: USDOC 11228: STC PREFERS NOT CONTACT E-H
RESEARCH LABORATORIES B.V. FOR TWO REASONS. OUR
EXPERIENCE WITH SAVEN AB INDICATES THAT COMPANY
APPARENTLY REPRESENTS E-H EFFECTIVELY AND APPEARS TO
BE IN CLOSE CONTACT WITH E-H IN HOLLAND. SAVEN HAS
ALREADY STATED THAT COMPANY PRODUCTS DO NOT FIT SHOW
THEME. AS INDICATED IN STOCKHOLM'S 3351, SAVEN AB
PRESIDENT PER-OVE STOPP HAS DISCUSSED WITH DUTCH SUB-
SIDIARY. ALSO, OIM SENT KIT TO GERMAIER IN HOLLAND
APRIL 15 TO ENABLE HIM TO JUDGE SUITABILITY OF SHOW,
SECONDLY, SIMILAR SITUATION AROSE AROUND ATTEMPTED PRO-
CUREMENT OF E-H LABORATORIES AND SAVEN AB FOR EIPT SHOW
LAST APRIL. STC DOES NOT WANT TO IRRITATE THIS USEFUL
AGENT BY REPEATED APPROACHES TO PRINCIPALS OVER AGENT'S
HEAD, THOUGH WE WOULD HAVE DIFFERENT ATTITUDE
IF EVIDENCE INDICATED LETHARGY ON PART OF AGENT.
STRAUSZ-HUPE

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 31 JUL 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STOCKH03711
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750265-0299
From: STOCKHOLM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t1975072/aaaaabqt.tel
Line Count: 97
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: hartledg
Review Comment: n/a
Review Content Flags:
Review Date: 14 JUL 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14 JUL 2003 by ThomasVJ>; APPROVED <20 JAN 2004 by hartledg>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ELECTRONIC COMPONENTS SHOW PROCUREMENT STATUS.
TAGS: BEXP, SW
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006